



Rayat Shikshan Sanstha's
Sadguru Gadage Maharaj College, Karad
 (An Autonomous College)
 Affiliated to Shivaji University, Kolhapur

Name of the Programme: B.Com. Part III		Semester – V	
Name of the Course (Subject): Advanced Accountancy Paper – I (19-505)			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Revised Syllabus w.e.f. June 2021			

Course Objectives:

- 1) To introduce the students with the bank final accounts.
- 2) To impart knowledge as related to hotel business.
- 3) To develop computing skills among students as related to insurance claim.
- 4) To acquaint the students with the farm accounting and enterprise resource planning.

Unit No	Title & Contents of Units	No .of Lectures	Teaching Method
1	Unit 1: Bank Final Accounts: 1.1 Meaning, definitions, and principles of the banking business 1.2 Functions and restrictions on the banking business 1.3 Preparation of Profit and Loss Account in vertical format only 1.4 Preparation of Balance Sheet in vertical format only	15	- Lecture - PPT - Videos - Practical work
2	Unit 2: Accounting of Service Industry (Hotel Industry) 2.1 Introduction, and Significance of hotel accounting 2.2 Visitors Ledger Book 2.3 Computation of fixation of room rate 2.4 Preparation of final accounts of hotel business	15	- Lecture - PPT - Videos - Practical work
3	Unit 3: Insurance Claim: 3.1 Introduction and importance of fire insurance 3.2 Types of losses under fire insurance 3.3 Computation loss of stock and amount of claim 3.4 Computation of loss of profits (Consequential loss) and amount of claim	15	- Lecture - PPT - Videos - Practical work
4	Unit. 4: Farm Accounting and Introduction to Enterprise Resource Planning (ERP): 4.1 Objectives and characteristics of farm accounting 4.2 Preparation of accounts as related to farm business 4.3 Introduction, advantages, and disadvantages of ERP 4.4 Types of ERP reports, analysis of selected (Profit and Loss Account, Balance Sheet, and Cash Flow) reports	15	- Lecture - PPT - Videos - Practical work

Reference Books:-

1. Advanced Accountancy – Shukla &Grewal
2. Advanced Accountancy – Chakrabhorthy
3. Advanced Accountancy - R. R. Gupta
4. Advanced Accountancy - R. L. Gupta
5. Advanced Accountancy - Tulsian
6. Principles of Management Accounting – Manmohan Goyal

Websites:-

1. www.accounting-simplified.com
2. www.icai.org.



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Name of the Programme: B.Com. Part III		Semester – VI	
Name of the Course (Subject): Advanced Accountancy Paper – III (19-605)			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Revised Syllabus w. e. f. June 2021			
Course Objectives:			
1) To introduce students with the cash flow statement. 2) To develop computing and analytical skills among the students. 3) To inculcate budgeting skills among the students.			
Unit No	Title& Contents of Units	No .of Lectures	Teaching Method
1	Unit 1: Cash Flow Statement (Accounting Standard - 3):	15	1. Lecture 2. PPT 3. Videos 4. Practical Work
	1.1 Meaning and importance of cash flow statement		
	1.2 Accounting standard – 3		
	1.3 Inflow and outflow of cash		
	1.4 Preparation of cash flow statement as per AS - 3		
2	Unit 2 : Working Capital:	15	1.Lecture 2. PPT 3. Videos 4. Practical Work
	2.1 Meaning and significance of working capital		
	2.2 Concepts of working capital – gross and net		
	2.3 Factors influencing for determination of working capital		
	2.4 Computation of working capital		
3	Unit 3 :Ratio Analysis:	15	1.Lecture 2.PPT 3.Videos 4.Practical Work
	3.1 Meaning and Components of Financial Statements		
	3.2 Tools and Techniques of Financial Statements Analysis (Theory Only)		
	3.3 Meaning of ratio, ratio analysis and its importance		
	3.4 Classification of ratios – liquidity, activity, profitability, and solvency		
4	Unit 4: Budgetary Control System:	15	1.Lecture 2.PPT 3.Videos 4.Practical Work
	4.1 Meaning of budget and budgetary control system		
	4.2 Objectives and advantages of budgetary control system		
	4.3 Limitations of budgetary control system		
	4.4 Types of budget- production, sales, cash, flexible and master budget(problems on cash budget and flexible budget)		

Reference Books:-

1. Advanced Accountancy – Shukla &Grewal
2. Advanced Accountancy – Chakrabhorthy
3. Cost Accounting - Jain & Narang
4. Cost Accounting – Ravi Kishore, Taxmann Publication
5. Cost Accounting - B. K. Bhar
6. Principles of Management Accounting - Manmohan Goyal
7. Management Accounting - I. M. Pandey
8. Cost & Management Accounting - Jain & Narang

Websites:-

1. www.icaai.org.
2. www.accounting-simplified.com



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B.Com. Part III Semester –V and VI
Evaluation Pattern from June 2021

- Semester End Examination (SEE) - 60
 - Continuous Internal Assessment (CIE) - 40
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Examination Pattern-Semester End Examination
Nature of Question Paper
Advanced Accountancy Paper - I and III

Total Mark – 60

Duration – 2 Hours and 30 Minutes

- Instructions:** 1) Que. No. 1 and 5 are compulsory.
2) Attempt any 2 Que. from Que. No. 2 to Que. No. 4
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Q. No. 1 Theory / Practical (Two Questions of 5 Marks each)	(10 Marks)
Q. No. 2 Practical Problem	(20 Marks)
Q. No. 3 Practical Problem	(20 Marks)
Q. No. 4 Practical Problem	(20 Marks)
Q. No. 5 Write Short Notes (Any 2 out of 4)	(10 Marks)

▪ **Continuous Internal Assessment - Total 40 Marks.**

1. Active Participation in Classroom and Academic Events - 05 Marks
2. Project Work / Practical / Lab Work / On-the Job Training/ Seminar - 20 Marks
3. Assignment / Interview/ Group discussion/ Study Tour Field visit - 15 Marks

▪ **Criteria of Passing-(Separate heads of passing)**

1. 16 Marks out of 40 Marks for Internal Evaluation
2. 24 Marks out of 60 Marks for Theory Examination
3. Overall: Minimum 40 Marks out of 100 Marks



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Name of the Programme: B.Com. Part III		Semester – V	
Name of the Course (Subject): Advanced Accountancy (Auditing) Paper – II (19-506)			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Revised Syllabus w.e.f. June 2021			

Course Objectives:

- 1) To gain working knowledge of generally accepted auditing procedure, techniques & skills.
- 2) To acquaint the student with the audit procedure adopted in various organizations.
- 3) To familiarize the students with the role of company auditor.

Unit No	Title & Contents of Units	No .of Lectures	Teaching Method
1	Unit 1: Introduction to Auditing: 1.1 Origin , meaning & definitions, objectives, scope, features and basic principles of auditing	15	- Lecture - PPT - Videos
	1.2 Advantages, limitations of auditing, difference between accountancy and auditing		
	1.3. Types of audit- external and internal, qualities of an auditor, and introduction to auditing standards		
	1.4 Concept and scope of internal control, internal check and its significance		
2	Unit 2: Vouching, Verification, Valuation and Investigation: 2.1 Vouching - meaning, objects and importance, vouching of cash transactions, credit purchase and credit sales	15	- Lecture - PPT - Videos
	2.2 Verification - meaning, objectives and significance, verification of common assets and liabilities		
	2.3 Valuation - meaning and basis, valuation of fixed assets, valuation of current assets, difference between verification and valuation		
	2.4 Investigation - meaning and reasons of carrying out investigation , difference between audit and investigation		

3	Unit 3: Audit of Various Organizations: 3.1 Audit of Banks: introduction, internal control system of banks and special points in audit of banks	15	- Lecture - PPT - Videos
	3.2 Audit of Co-operative Societies: introduction, appointment of auditor and special points in audit of co-operative societies		
	3.3 Audit of Charitable Societies: introduction, need and special points in audit of charitable societies		
	3.4 Audit of Nursing Homes: introduction, nature and special points in audit of nursing homes		
4	Unit. 4: Company Audit (Applicable Provisions of Companies Act, 2013): 4.1 Appointment, qualification, and disqualification of an auditor	15	- Lecture - PPT - Videos
	4.2 Removal, remuneration and rights of an auditor		
	4.3 Audit report: meaning, importance, elements, and qualities of a good audit report		
	4.4 Types of audit report: clean & qualified		
<p>Note: - Language of Answer should be English.</p> <p>Reference Books:-</p> <ol style="list-style-type: none"> 1. Principles of Auditing - De Paula 2. Practical Auditing - B. N. Tandon 3. Contemporary Auditing - Kamal Gupta 4. Principles and Practice & Auditing - R. G. Saxena 5. Principles and Practice & Auditing - Biswa Mohana Jena and Sanjay Kumar Satapathy 6. Company Accounts and Auditing Practices : N. S. Zad <p>Websites:-</p> <ol style="list-style-type: none"> 1. www.icaai.org. 2. www.icsi.org. 			



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B.Com. Part III Semester – V
Evaluation Pattern from June 2021

- Semester End Examination (SEE) - 60
- Continuous Internal Assessment (CIE) - 40

Examination Pattern-Semester End Examination
Nature of Question Paper
Advanced Accountancy (Auditing) Paper II

Total Mark – 60

Duration – 2 Hours and 30 Minutes

- Instructions:** 1) Que. No. 1 and 5 are compulsory.
2) Attempt any 2 Que. from Que. No. 2 to Que. No. 4

Q. No. 1 Theory Questions (Two Questions of 5 Marks each)		(10 Marks)
Q. No. 2 a) Short Answer Type Question	10	(20 Marks)
b) Short Answer Type Question	10	
Q. No. 3 a) Short Answer Type Question	10	(20 Marks)
b) Short Answer Type Question	10	
Q. No. 4 a) Short Answer Type Question	10	(20 Marks)
b) Short Answer Type Question	10	
Q. No. 5 Write Short Notes (Any 2 out of 4)		(10 Marks)

▪ **Continuous Internal Assessment - Total 40 Marks.**

- 1) Active Participation in Classroom and Academic Events - 05 Marks
- 2) Project Work / Practical / Lab Work / On-the Job Training/ Seminar - 20 Marks
- 3) Assignment / Interview/ Group discussion/ Study Tour Field visit - 15 Marks

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Name of the Programme: B.Com. Part III		Semester – VI	
Name of the Course (Subject): Advanced Accountancy (Taxation) Paper – IV (19-606)			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week

Revised Syllabus w.e.f. June 2021

Course Objectives:

1. To acquaint the students with Income Tax Act and its application.
2. To train the students in computation of taxable income of an individual under various heads of income.
3. To introduce the students with recent developments in Goods and Services Tax.

Unit No	Title & Contents of Units	No .of Lectures	Teaching Method
1	Unit 1: Introduction to Income Tax Act 1.1 Important Definitions - Income Tax, Assessee, Person, Assessment, Assessment Year, Previous Year, Income, Agricultural Income, Casual Income, Capital Assets, Dividend, Company, Indian Company, Gross Total Income, Total Income.	15	1. Lecture 2. PPT 3. Videos 4. Practical Work
	1.2 Residential Status		
	1.3 Tax Liability		
	1.4 Practical Problems on determination of Tax Liability		
2	Unit 2 : Exemptions and Deductions Under Income Tax Act 2.1 Introduction of Exemptions	15	1.Lecture 2. PPT 3. Videos 4. Practical Work
	2.2 Exempted Incomes under Section 10		
	2.3 Introduction of Deductions		
	2.4 Deductions of Chapter VI- A as applicable to an individual		
3	Unit 3 : Heads of Income 3.1 Introduction of Income Heads	15	1.Lecture 2.PPT 3.Videos 4.Practical Work
	3.2 Practical Problems on Income from Salaries and Income from House Property as applicable to an individual		
	3.3 Practical Problems on Profits and Gains of Business or Profession as applicable to an individual.		
	3.4 Capital Gains- Short term capital gains and Long term capital gains Income from Other Sources- incomes taxable and deductions available under the head income from other sources (Theoretical Aspects)		

4	Unit 4: Introduction to Goods and Services Tax (GST) Act: 4.1 Definition of Goods and Services Tax, Conceptual framework of GST	15	1.Lecture 2.PPT 3.Videos 4.Practical Work
	4.2 Registration Process under GST Act, Supply of Goods and Services and implementation of invoices.		
	4.3. Input Tax Credit (ITC), Reverse Charge Mechanism (RCM)		
	4.4 Exempted Services, Rates, Returns and Payments		

Note: - 1. Finance Act in force at the time of commencement of academic year shall be applicable, respective academic year should be treated as assessment year.

2. Language of Answer should be English.

Reference Books:-

1. Students Guide to Income - Tax - V. K. Singhania
2. Income Tax – Ahuja and Gupta
3. Income Tax Law & Practice - V. K. Singhania
4. Income Tax Law & Practice - Prasad Bhagwati
5. Income Tax Law & Practice - H. C. Mehrotra
6. Income - Tax Law & Practice - DinkarPagare
7. Direct Tax- V. K. Singhania
8. Direct Taxes – T. N. Manoharan
9. GST- Raj K Agrawal

Websites:-

1. www.icai.org.
2. www.icsi.org.



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B.Com. Part III Semester –VI
Evaluation Pattern from June 2021

- Semester End Examination (SEE) - 60
 - Continuous Internal Assessment (CIE) - 40
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Examination Pattern-Semester End Examination
Nature of Question Paper
Advanced Accountancy (Taxation) Paper IV

Total Mark – 60

Duration – 2 Hours and 30 Minutes

- Instructions:** 1) Que. No. 1 and 5 are compulsory.
2) Attempt any 2 Que. from Que. No. 2 to Que. No. 4
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Q. No. 1 Theory / Practical (Two Questions of 5 Marks each)	(10 Marks)
Q. No. 2 Practical Problem	(20 Marks)
Q. No. 3 Practical Problem	(20 Marks)
Q. No. 4 Practical Problem	(20 Marks)
Q. No. 5 Write Short Notes (Any 2 out of 4)	(10 Marks)

▪ **Continuous Internal Assessment - Total 40 Marks.**

1. Active Participation in Classroom and Academic Events - 05 Marks
2. Project Work / Practical / Lab Work / On-the Job Training/ Seminar - 20 Marks
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1. 16 Marks out of 40 Marks for Internal Evaluation
2. 24 Marks out of 60 Marks for Theory Examination
3. Overall: Minimum 40 Marks out of 100 Marks



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Name of the Programme : B.Com III		Semester – v	
Name of the Course (Subject): Business Regulatory Framework, Paper I			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Introduced from June 2021			
Course Objectives: 1. To create legal awareness among the students. 2. To acquaint the students with the latest laws governing business and Commercial transactions.			
Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	Unit-I Law of Contract-General Principles (Indian Contract Act, 1872) 1.1 Definition of Business Law and its sources 1.2 Definition, essential element and kinds of contract 1.3 Offer and Acceptance 1.4 Capacity of Parties 1.5 Consideration 1.6 Free Consent and Legality of Objectives 1.7 Void Agreements 1.8 Discharge of Contract 1.9 Remedies for Breach of Contract	15	<i>Lecture Interactive ICT Based Industrial visit for practical exposure</i>
2	Unit-II Special Contract: 2.1 Indemnity and Guarantee Contract: 2.1.1 Definitions 2.1.2 Parties to contracts 2.1.3 Distinction between a Contract of Indemnity and a Contract of Guarantee 2.1.4 Types of Guarantee 2.2 Contract Bailment and Pledge: 2.2.1 Definitions 2.2.2 Features 2.2.3 Distinction between Bailment and Pledge 2.3 Contract of Agency: 2.3.1 Definition 2.3.2 Modes of creation of agency and its termination.	15	<i>Lecture Interactive ICT Based</i>
3	Unit-III Sale of Goods Act 3.1 Contract of sale of goods: Concept and essentials 3.2 Sale and Agreement to Sale 3.2 Conditions and Warranties 3.3 Performance of contract of sale Unpaid seller and his rights	15	<i>Lecture Interactive ICT Based</i>
4	Unit-IV Limited Liability Partnership Act, 2008 4.1 Salient features of Limited Liability Partnership Act	15	<i>Lecture Interactive ICT Based</i>

	<p>4.2 Nature of limited liability partnership 4.3 Incorporation of limited liability Partnership 4.4 Limitations of liability of LLP and partners</p>		
<p>Reference Books:</p> <ol style="list-style-type: none"> 1) Business Law- Kavita Krishnamurthi 2) Essentials of Business and Industrial Laws- B.S.Moshal 3) Business Law- M.C.Kuchhal 4) Elements of Mercantile Law- N.D.Kapoor 5) Mercantile Law- Arun Kumar 6) Mercantile Law-S.S.Gulshan 7) The Principles of Mercantile Law-Avtarsingh 8) Commercial and Industrial Law-A.K. Sen and J.K.Mitra <p>Websites:</p> <ol style="list-style-type: none"> 1) http://www.answers.com/topic/contracts-legal 2) http://www.lectlaw.com/def/1031.html 3) www.expert.com, Expert Law Library 4) Concerned bare Acts may also be referred 			



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Name of the Programme : B.Com III		Semester – VI	
Name of the Course (Subject): Business Regulatory Framework Paper II			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Introduced from June 2021			
Course Objectives: 1. To create legal awareness among the students. 2. To acquaint the students with the latest laws governing business and commercial transactions			
Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	Unit-1: Consumer Protection Act and Right to Information Act 2005 1.1 Definitions of Consumer, Complaint, Complainant, Service, Defect, Deficiency 1.2 Unfair Trade Practices, Consumer Dispute, Restrictive Trade Practices 1.3 Rights of Consumers 1.4 Consumer Dispute Redressal Agencies: District, Forum, State and National Commission 1.5 RIT Act-Nature, Scope and Importance	15	<i>Lecture Interactive ICT Based Industrial Visit</i>
2	Unit-2: Law Relating to Corporate Business Entities 2.1 Incorporation of a company, doctrine of Ultra-vires and Doctrine of Indoor Management 2.2 Company Management 2.3 Types of Company Meetings and Resolutions 2.4 Mergers and Acquisitions 2.5 Winding up of Company	15	<i>Lecture Interactive ICT Based Industrial Visit for practical exposure</i>
3	Unit-3: The Securities and Exchange Board of India (SEBI) Act, 1992 3.1 Powers and functions of SEBI 3.2 Role of stock exchanges 3.3 Recognition of stock exchanges 3.4 Trading of securities 3.5 Listing of securities 3.6 Regulation of Depositories	15	<i>Lecture Interactive ICT Based Industrial Visit for practical exposure</i>
4	Unit-4: Business Transactions and Cyber Law 4.1 E-commerce: Nature, formation, legality and recognition 4.2 Intellectual Property Rights: Patent, Copy Right, Trademark and Industrial Design (only concepts)	15	<i>Lecture Interactive ICT Based</i>

	4.3 Digital Signature: Need, formation, functions, Digital Significance Certificate and Revocation of Digital Signature 4.4 Cyber crimes and offences 4.5 Penalties for cybercrimes		
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References:

Reference Books:

- 1) Business Law- Kavita Krishnamurthi
- 2) Essentials of Business and Industrial Laws- B.S.Moshal
- 3) Business Law- M.C.Kuchhal
- 4) Elements of Mercantile Law- N.D.Kapoor
- 5) Mercantile Law- Arun Kumar
- 6) Mercantile Law-S.S.Gulshan
- 7) The Principles of Mercantile Law-Avtarsingh
- 8) Commercial and Industrial Law-A.K. Sen and J.K.Mitra

Websites:

- 1) <http://www.answers.com/topic/contracts-legal>
- 2) <http://www.lectlaw.com/def/1031.html>
- 3) www.expert.com, Expert Law Library

Concerned bare Acts may also be referred.



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SADGURU GADAGE MAHARAJ COLLEGE, KARAD
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Cooperative Development in India

B.Com. Part III

Semester – V Paper – I

Introduced from June 2021

Objectives:

1. The students should know meaning, nature and principals of cooperation.
2. The student able to learn cooperative movement in India.
3. The Student should able to acquire the knowledge about cooperative credit movement in India.
4. The student should able to acquire the knowledge about administration of Cooperative institution in India.
5. The students can get the information about Cooperative laws.
6. The student should acquire the knowledge about cooperative education and training.

Semester – V Paper – I

Topic & Contents	Hours
Unit 1 - Introduction to Co-operation 1.1 Meaning, definition, features, structure and role of Cooperatives 1.2 Manchester Principles of Co-operation 1.3 Role of Women in Cooperatives – Case Studies 1.4 Progress and Challenges of Cooperatives in India since 1991	15
Unit 2 – Co-operative Credit Institutions 2.1 Structure of Co-operative Credit Institutes 2.2 PACS & Non-agricultural Credit Co-operative societies: Organization, functions and Problems 2.3 DCCB: Organization, functions, Performance and Problems 2.4 State Co-operative Banks: Organization, functions, Performance and Problems	15
Unit 3 – Committees and Co-operative Development in India 3.1 M.N.Khusro Committee 3.2 Vaidhyanthan Committee 3.3 Shivajirao Patil Committee 3.4 R.Gandhi Committee	15
Unit 4 – Co-operative Laws in India 4.1 Need and Importance of Co-operative Laws in India 4.2 Maharashtra Co-operative Societies Act-1960 – Recent Amendments 4.3 Multi State Co-operative Societies Act 2002 4.4 APMC Act 1962 (Amendments)	15
References : 1. Co-operation in India -- H. R. Mukhi, New Height Publishers, New Delhi. 2. Theory, History and Practice of Co-operation – R. D. Bedi, Loyal book Depot, Meerat 3. Co-operation in India --B.S. Mathur, Sahitya Bhavan, Agra. 4. Law and Management of Co-operatives -- B. B. Trivedi. 5. Agricultural Co-operation in India. -- John Mathur, Reliance Publishing House, New Delhi. 6. Fundamentals of Co-operation - Krishana Swami, S Chand and Company, New Delhi. 7. Principles of Co-operation --- T. N. Hajela. 8. Shivajirao Patil Committee Report. 9. Kurian-Alagh Committee Report. 10. Principles of Co-operation – Dr- G.S.Kamat 11. Sahakar-Mukund Tapkir 12. Cases in co-operative movement – G.S.Kamat 13. New dinitions of co-operative management – G.S.Kamat Co-operative organization and management – K.K.Taimani 14. Economics for Competitive Examinations Dr.M.N. Shinde & Dr.A.D.Satre (Marathi)	



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Cooperative Development in India
B.Com. Part III
Semester – VI Paper – II
Introduced from June 2021

Topic & Contents	Hours
Unit 1 – Co-operative Education & Training 1.1. Need and Importance 1.2. Scope of Cooperative Education & Training – Members, Employees and Directors 1.3. Co-operative Training Institutes in India 1.4. Role of leadership in Co-operative Development	15
Unit 2 – Major Co-operative Institutions in Maharashtra 2.1 Sugar co-operatives: Growth, Performance and Problems 2.2 Dairy co-operatives: Growth, Performance and Problems 2.3 Textile co-operatives: Growth, Performance and Problems 2.4 Urban Co-op. Banks: Growth, Performance and Problems	15
Unit 3 – Co-operative Audit and Administration 3.1. Co-operative Audit: Objectives, types, weakness and remedies 3.2. Role and Responsibilities of Co-operative auditor 3.3. Role and Responsibilities of Co-operative Registrar 3.4. Board of Management for UCBs	15
Unit 4 – Housing Co-operatives in Maharashtra 4.1. Cooperative Housing Societies: Functions and Management 4.2. Maharashtra Ownership of Flat Act-1963 - Maharashtra Apartment Ownership Act 1970 4.3. Maharashtra Co-operative Housing Society Bye Laws 4.4. Process of Registration of Co-operative Housing Society.	15
References : 1. Co-operation in India -- H. R. Mukhi, New Height Publishers, New Delhi. 2. Theory, History and Practice of Co-operation – R. D. Bedi, Loyal book Depot, Meerat 3. Co-operation in India --B.S. Mathur, Sahitya Bhavan, Agra. 4. Law and Management of Co-operatives -- B. B. Trivedi. 5. Agricultural Co-operation in India. -- John Mathur, Reliance Publishing House, New Delhi. 6. Fundamentals of Co-operation - Krishana Swami, S Chand and Company, New Delhi. 7. Principles of Co-operation --- T. N. Hajela. 8. Shivajirao Patil Committee Report. 9. Kurian-Alagh Committee Report. 10. Principles of Co-operation – Dr- G.S.Kamat 11.Sahakar-Mukund Tapkir 12. Cases in co-operative movement – G.S.Kamat 13. New dimentions of co-operative management – G.S.Kamat Co-operative organization and management – K.K.Taimani 14.Economics for Competitive Examinations Dr.M.N. Shinde & Dr.A.D.Satre (Marathi)	



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B.Com. Part III

Semester – V Paper – I

Indian Economic Environment

Introduced from June 2021

Objectives:

1. To acquaint the students with the Indian Economic Environment
2. To provide the knowledge of basic concepts of Indian Economy
3. To provide the information to the students regarding various challenges in front of Indian Economy
4. To acquaint the students with the International Economic Environment

Topic & Contents	Hours
Unit 1 – Introduction to Indian Economy 1.1 Meaning and Types of Economy : Capitalist, Socialist and Mixed Economy 1.2 Characteristics of Indian Economy 1.3 Trends and Composition of GDP since 1991 1.4 HDI and GNHI: Concept and Status of India	15
Unit 2 - Agricultural Development 2.1 Present status and problems of Indian Agriculture 2.2 Agricultural Pricing and Marketing - Nature and Problems 2.3 Food security in India: Challenges and Policies, PDS: Functioning and Challenges 2.4 Technology Missions in India	15
Unit 3 - Industrial Development and Infrastructure 3.1 Industrial Policy: Post 1991 3.2 MSMEs : Classification, Problems and Policy Measures 3.3 Public Sector Undertakings: Nature, Progress and Challenges 3.4 Trends in Infrastructure Development: Road, Transport, Communication, Power & Energy	15
Unit 4 – Major Challenges before Indian Economy 4.1 Demographic Challenges 4.2 Unemployment & Poverty in India: Extent, Causes and Remedies 4.3 Regional Imbalances: Nature, Causes and Remedies 4.4 Socio-economic Inequality : Nature, Causes and Remedies	15
References : 1. Datt Rudra and Sundram K.P.M.(Edition 2014), , Indian Economy; S.Chand and Sons Co.Ltd;New Delhi. 2. Misra S.K.and Puri V.K.;I(Edition 2014) ndian Economy Its Development Experience, Himalaya Publishing House ,Mumbai. 3. Dhingra Ishwar(2006) ;Indian Economy S.Chand and sons Co.Ltd;New Delhi. 4. Uma Kapil (2013),Indian Economy, Performance and Policies, Academic Foundation,New Delhi. 5. Ahluwalia I J and I.M.D. Little,1(999),Indian Economic Reforms and Development 6. Brahmananda R.R. and Panchmukhi V.A.(Edition 2001),Development Experience in Indian Economy Inter-State Perspectives, Bookwell, Delhi. 7. Gupta S. P. (1989),Planning and Development in India;A Critique, Allied Publishers Pvt. Ltd.,New Delhi. 8. Jha Raghbendra (Ed 2003)Indian Economic Reforms Hampshire,U.K. 9. Chug Ram L. and Uppal J.S. (1985),Black Money in India Tata McGraw Hill,Sagar Publication New Delhi. 10. Gupta Suraj B.(1992);Black Money inIndia ,Sage Publication, ,New Delhi. 11. Bhagwati Jagdish ,(2004);In Defence of Globalisation,Oxford University Press U.K. 12. Government of India ,Economic Surey 2004-05 13. World Development Report, UNDP.2.	



Rayat Shikshan Sanstha's
SADGURU GADAGE MAHARAJ COLLEGE, KARAD
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B.Com. Part III

Semester – VI Paper – II

Indian Economic Environment

Introduced from June 2021

Objectives:

1. To acquaint the students with the Indian Economic Environment
2. To provide the knowledge of basic concepts of Indian Economy
3. To provide the information to the students regarding various challenges in front of Indian Economy
4. To acquaint the students with the International Economic Environment

Topic & Contents	Hours
Unit 1 – Planning and Public Finance in India 1.1 Review of Planning 1.2 NITI Ayog : Development strategies 1.3 Fiscal Reforms 1.4 Recent Finance Commission – Composition and Provisions	15
Unit 2 - Major Policy Reforms in India 2.1 Liberalization, Privatization and Globalization: Policy initiatives 2.2 Industrial Relations Code 2020 2.3 Make in India and Startup India: Policy initiatives 2.4 National Tourism Policy	15
Unit 3 - External Sector of India 3.1 Foreign Trade: Growth, Composition and Direction 3.2 FDI & FII - Need of foreign capital in India 3.3 MNCs – Concept and Role, Major MNC's in India 3.4. Recent EXIM Policy	15
Unit 4 - International Organizations: 4.1 IMF & IBRD – Organization and functions 4.2 WTO & SAARC – Organization and functions 4.3 International Business Organizations –ICC, IABC, IBO, FITA etc 4.4 International Labour Organization	15
References : 1. Datt Rudra and Sundram K.P.M.(Edition 2014), , Indian Economy; S.Chand and Sons Co.Ltd;New Delhi. 2. Misra S.K.and Puri V.K.;I (Edition 2014) Indian Economy Its Development Experience, Himalaya Publishing House ,Mumbai. 3. Dhingra Ishwar(2006) ;Indian Economy S.Chand and sons Co.Ltd;New Delhi. 4. Uma Kapil (2013),Indian Economy, Performance and Policies,Academic Foundation,New Delhi. 5. Ahluwalia I J and I.M.D. Little,1(999),Indian Economic Reforms and Development 6. Brahmananda R.R. and Panchmukhi V.A.(Edition 2001),Development Experience in Indian Economy Inter-State Perspectives, Bookwell, Delhi. 7. Gupta S. P. (1989),Planning and Development in India;A Critique, Allied Publishers Pvt. Ltd.,New Delhi. 8. Jha Raghendra (Ed 2003)Indian Economic Reforms Hampshire,U.K. 9. Chug Ram L. and Uppal J.S. (1985),Black Money in India Tata McGraw Hill,Sagar Publication New Delhi. 10. Gupta Suraj B.(1992);Black Money inIndia ,Sage Publication, ,New Delhi. 11. Bhagwati Jagdish ,(2004);In Defence of Globalisation,Oxford University Press U.K. 12. Government of India ,Economic Surey 2004-05 13. World Development Report, UNDP.2.	



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Name of the Programme : B.Com III		Semester – V	
Name of the Course (Subject): Industrial Management (Factory and Capital Management) Paper – I			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Introduced from June 2021			
Course Objectives:			
1. To make students familiar with the subject industrial management.			
2. To expose the students the importance and applicability of industry management.			
Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	Unit I:- 1.1 Introduction to Industrial Management – Meaning and importance of industrial management 1.2 Introduction to Enterprise Resource Planning (ERP), System Application and Product (SAP) 1.3 Factory Location and Plant Layout- 1.3.1 Meaning of location of factory 1.3.2 factors determining location of factory 1.3.3 Meaning of plant layout 1.3.4 Objectives 1.3.5 Importance of plant layout, Factors influencing layout 1.3.6 Types of layout Problems of layout 1.3.7 Recent trends in Industrial Management- 1.4 Use of technology in factory. Green manufacturing	15	<i>Lecture Interactive ICT Based Seminar</i>
2	Unit II :- Work Environment - 2.1 Meaning 2.2 importance of work Environment 2.3 Factors affecting work environment, Lighting, Ventilation, Sanitation, noise control and Air conditioning 2.4 Quality Circles, Kaizen, 5S, Provisions regarding work environment under Factories Act 1948	15	<i>Lecture Interactive ICT Based Project</i>
3	Unit III :- Plant Maintenance – 3.1 Concept, Importance 3.2 Objectives of good maintenance system 3.3 types of maintenance 3.4 Recent trends in plant maintenance Preventive Maintenance	15	<i>Lecture Interactive ICT Based Project</i>
4	Unit IV – Capital Management 4.1 Concept of Capital Management, Importance 4.2 Determinants of Capital Management	15	<i>Lecture Interactive ICT Based</i>

	4.3 Sources of finance Fixed and working capital		<i>Project</i>
<p>References for Paper I to IV :-</p> <ol style="list-style-type: none"> 1. L. C. Jhamb : Industrial Management Savitri Jhamb Everest Publishing House, Pune 2. J. K. Jain : Industrial Management\ Kitab Mahal–Agre 3. K. Aswathappa : Production and Operations Management 4. K. Shridhara Bhat – Himalaya Publishing House 5. M. E. Thukaram Rao : Industrial Management Himalaya Publishing House 6. Lundy J. L. : Effective Industrial Management Eurasia Publishing Co. 7. Srivastava R. M. : Management Policy and Strategic Management Concepts, Skills and Practices 8. Cost Accounting : B. K. Bhar 9. C. B. Mamoria Gankar : Dynamics of Industrial Relations 10. O. P. Khanna : Industrial Engineering and Management 11. K. Ashwathappa : Human Resource Management, Tata McGraw Hill, New Delhi 12. A. K. Ahuja : Industrial Management, Kalyani Publishers, New Delhi 			



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Name of the Programme : B.Com III		Semester – V	
Name of the Course (Subject): Industrial Management (Human Resource Management) Paper – II			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Introduced from June 2021			
Course Objectives: 1) To make students familiar with the subject human resource management. 2) To expose the students the importance and applicability of human resource management			
Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	Unit I - Introduction to Human Resource Management- 1.1 Concept and Nature 1.2 Scope 1.3 Significance 1.4 Objectives 1.5 Functions of HRM.	15	<i>Lecture Interactive ICT Based Seminar</i>
2	Unit II – Human Resource Planning (HRP) 2.1 Meaning and need for Human resource Planning, Process of HRP Factors affecting HRP 2.2 Job Analysis, Job Description, Job Specification. 2.3 Recruitment and selection- 2.3.1 Meaning, 2.3.2 Sources of recruitment 2.3.3 Steps in the scientific selection procedure e-recruitment.	15	<i>Lecture Interactive ICT Based Project</i>
3	Unit III - Employee Training and Performance Appraisal 3.1 Employee Training- 3.1.1 Meaning 3.1.2 Need for training 3.1.3 Steps in training 3.1.4 Methods of Training 3.1.5 Impediments of effective training 3.2 Performance Appraisal and Merit Rating A) Performance Appraisal 3.2.1 Meaning 3.2.2 Purpose of Performance appraisal 3.2.3 Methods of performance appraisal 3.2.3 Ethics in performance appraisal B) Merit Rating- 3.2.4 Meaning 3.2.5 Benefits of Merit Rating, 3.2.6 Difference between performance appraisal and merit rating	15	<i>Lecture Interactive ICT Based Project</i>

4	Unit IV :- Recent Trends in HRM – (Concept and Nature) 4.1 Employee's brand 4.2 Outsourcing of HR 4.3 e-HRM 4.4 Work Life Balance 4.5 Emotional Intelligence and Talent Management	15	<i>Lecture Interactive ICT Based Project</i>
References for Paper I to IV :- 1. L. C. Jhamb : Industrial Management Savitri Jhamb Everest Publishing House, Pune 2. J. K. Jain : Industrial Management\ Kitab Mahal–Agre 3. K. Aswathappa : Production and Operations Management 4. K. Shridhara Bhat – Himalaya Publishing House 5. M. E. Thukaram Rao : Industrial Management Himalaya Publishing House 6. Lundy J. L. : Effective Industrial Management Eurasia Publishing Co. 7. Srivastava R. M. : Management Policy and Strategic Management Concepts, Skills and Practices 8. Cost Accounting : B. K. Bhar 9. C. B. Mamoria Gankar : Dynamics of Industrial Relations 10. O. P. Khanna : Industrial Engineering and Management 11. K Ashwathappa : Human Resource Management, Tata McGraw Hill, New Delhi 12. A. K. Ahuja : Industrial Management, Kalyani Publishers, New Delhi			



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Name of the Programme : B.Com III		Semester – VI	
Name of the Course (Subject): Industrial Management (Production Management) Paper – III			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Introduced from June 2021			
Course Objectives: 1) To make students familiar with the subject industrial management. 2) To Expose the students the importance and applicability of industrial management.			
Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	Unit I:- Production Function and Planning and Control (PPC):- 1.1 Production Function- 1.1.1 Concept 1.1.2 Components of production function 1.2 Planning and Control (PPC): 1.2.1 Meaning 1.2.2 Objectives 1.2.3 importance of production planning and control 1.2.4 Techniques of production control Routing, Scheduling, Dispatching and follow up	15	<i>Lecture Interactive ICT Based Seminar Group Discussion</i>
2	Unit II :- Productivity - 2.1 Meaning, Importance 2.2 Measurement of Productivity 2.3 Factors influencing productivity 2.4 Methods of improving productivity 2.5 Production V/s Productivity.	15	<i>Lecture Interactive ICT Based Seminar Group Discussion</i>
3	Unit III :- Inventory Management 3.1 Meaning and Objectives of inventory Management 3.2 Types of Inventories 3.3 Receipt and issue of material (Bin Card, Store Ledger) 3.4 Pricing of material Issues (First In First Out and Last In Frist Out) 3.5 EOQ 3.6 Weighted Average method 3.7 ABC Analysis and VED Classifications 3.8 Just in Time (JIT) Production – Meaning, Techniques and Advantages.	15	<i>Lecture Interactive ICT Based Role playing Trade Fare</i>
4	Unit IV :- Logistic Management- 4.1 Meaning 4.2 Objectives 4.3 Importance of logistic Management, 4.4 Activities of the logistic Management	15	<i>Lecture Interactive ICT Based Audio / Visual</i>

	4.5 functions-Transportation, Warehousing including Cold Storage Material handling and Packaging.		
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	4.6 Impact of lockdown on logistic management		
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References:

1. L. C. Jhamb : Industrial Management Savitri Jhamb Everest Publishing House, Pune
2. J. K. Jain : Industrial Management\ Kitab Mahal–Agre
3. K. Aswathappa : Production and Operations Management
4. K. Shridhara Bhat – Himalaya Publishing House
5. M. E. Thukaram Rao : Industrial Management Himalaya Publishing House
6. Lundy J. L. : Effective Industrial Management Eurasia Publishing Co.
7. Srivastava R. M. : Management Policy and Strategic Management Concepts, Skills and Practices
8. Cost Accounting : B. K. Bhar
9. C. B. Mamoria Gankar : Dynamics of Industrial Relations
10. O. P. Khanna : Industrial Engineering and Management
11. K. Ashwathappa : Human Resource Management, Tata McGraw Hill, New Delhi
12. A. K. Ahuja : Industrial Management, Kalyani Publishers, New Delhi



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Name of the Programme : B.Com III		Semester – VI	
Name of the Course (Subject): Industrial Management (Personnel Management) Paper – IV			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Introduced from June 2021			
Course Objectives: 1 1. To make students familiar with the subject industrial management. 2 To Expose the students the importance and applicability of industry management.			
Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	Unit I:- Employee Remuneration – 1.1 Concepts of remuneration 1.2 Meaning of wages and salary 1.3 Objectives of wage and salary administration 1.4 Factors influencing wage and salary structure and administration 1.5 Methods of wage payment Time rate, Piece rate Incentive plans (Halsey, Rowan and Taylor)	15	<i>Lecture Interactive ICT Based</i>
2	Unit II :- Industrial Relations – 2.1 Meaning, Objectives and Significance of industrial relations 2.2 The parties to industrial relations 2.3 Factors affecting industrial relations. 2.4 Meaning and Causes of industrial Disputes 2.5 Measures taken by Govt. to prevent Industrial disputes. 2.6 Introduction to Industrial Disputes Act	15	<i>Lecture Interactive ICT Based</i>
3	Unit III :- Employee Safety, Health and Moral: 3.1 Meaning and need of employee safety 3.2 Factors in safety programme Meaning and importance of employee health 3.3 Occupational hazards, risks and diseases 3.4 Protection against health hazards and statutory provisions under The Factories Act, 1948– Health, safety and welfare provisions 3.5 Meaning of employee morals	15	<i>Lecture Interactive ICT Based Industrial Visit</i>
4	HR Accounting: 4.1 Meaning and Definition 4.2 Advantages of HR Accounting 4.3 Determinants of Human Assets 4.4 Methods of HR Accounting	15	<i>Lecture Interactive ICT Based Insurance companies visit for practical exposure</i>

References for Paper I to IV :-

1. L. C. Jhamb : Industrial Management Savitri Jhamb Everest Publishing House, Pune
2. J. K. Jain : Industrial Management\ Kitab Mahal–Agre
3. K. Aswathappa : Production and Operations Management
4. K. Shridhara Bhat – Himalaya Publishing House
5. M. E. Thukaram Rao : Industrial Management Himalaya Publishing House
6. Lundy J. L. : Effective Industrial Management Eurasia Publishing Co.
7. Srivastava R. M. : Management Policy and Strategic Management
Concepts, Skills and Practices
8. Cost Accounting : B. K. Bhar
9. C. B. Mamoria Gankar : Dynamics of Industrial Relations
10. O. P. Khanna : Industrial Engineering and Management
11. K. Ashwathappa : Human Resource Management, Tata McGraw Hill, New Delhi
12. A. K. Ahuja : Industrial Management, Kalyani Publishers, New Delhi



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Name of the Programme : B.Com III		Semester – V	
Name of the Course (Subject): Modern Management Practices Paper-I			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Introduced from June 2021			
Course Objectives: 1. To make students familiar with the modern management practices being used by the corporate world. 2. To acquaint the students the importance and applicability of various modern management practices.			
Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	Unit-1 Contribution to Modern Management Practices 1.1 Modern Management: 1.1.1 Concept 1.1.2 Importance of modern management 1.1.3 Changing environment in modern management. 1.2 Contribution of Peter Drucker: Management by Objectives (MBO)- Concept, Characteristics, Importance, Merits and Demerits. 1.3 Contribution of Michael Porter: 1.3.1 Competitive Advantage 1.3.2 Cost Leadership 1.3.3 Differentiation and Focused Strategy 1.4 Contribution of Vijay Govindrajan : Three box solution- Concepts and Characteristics.	15	<i>Lecture, Interactive ICT Based</i>
2	Unit- 2 Strategic Management and Customer Relationship Management (CRM): 2.1 Strategic Management: 2.1.1 Concept and Importance 2.1.2 Meaning and Features, Nature of Organisational Environment 2.1.3 Environmental Analysis 2.1.4 SWOC, TWOS Analysis 2.1.5 Process of Strategic Management 2.1.6 Types of Strategy. 2.2 Customer Relationship Management (CRM): 2.2.1 Definition 2.2.2 Features 2.2.3 process and Techniques of CRM 2.2.4 Importance of CRM in modern era e-CRM , Advantages of e-CRM	15	<i>Lecture Interactive ICT Based Discussion Method</i>

3	<p>Unit-3 Corporate Governance and Corporate Social Responsibility</p> <p>3.1 Corporate Governance:</p> <p>3.1.1 Concept and Definitions</p> <p>3.1.2 Features</p> <p>3.1.3 Role of Board of Directors in Corporate Governance</p> <p>3.1.4 Role of Shareholders and Auditors in Corporate Governance</p> <p>3.3 Corporate Social Responsibility:</p> <p>3.3.1 Concept of Social Responsibility</p> <p>Areas of CSR</p>	15	<p><i>Lecture</i></p> <p><i>Interactive</i></p> <p><i>ICT Based</i></p> <p><i>Group</i></p> <p><i>Discussion</i></p>
4	<p>Unit- 4- Knowledge Management and Disaster Management</p> <p>4.1 Knowledge Management:</p> <p>4.1.1 Concept, Definition</p> <p>4.1.2 Objectives,</p> <p>4.1.3 Process</p> <p>4.1.4 Parameters of Knowledge Management.</p> <p>4.2 Disaster Management:</p> <p>4.2.1 Concept and Definition</p> <p>4.2.2 Features</p> <p>4.2.3 Types of disaster-natural and Man- made</p> <p>4.2.4 Challenges before Disaster Management in India</p> <p>4.2.5 Steps in prevention and mitigation of disaster, Case studies on Disaster Management</p>	15	<p><i>Lecture</i></p> <p><i>Interactive</i></p> <p><i>ICT Based</i></p> <p><i>Project</i></p> <p><i>Industrial Visit</i></p>
<p><u>Reference Books:</u></p> <p>1) Heinz Weirich, Mark V. Cannice, Harold Koontz, 'Management'-- McGraw Hill Education (India) Pvt. Ltd., New Delhi.</p> <p>2) R. Satya Raju, A. Parthsarathy, 'Management: Text and Cases'-PHI Learning Pvt. Ltd., New Delhi.</p> <p>3) Anil Bhat, Arya Kumar, 'Management-Principles, Process and Practices' Oxford University Press.</p> <p>4) Dr. C. B. Gupta, 'Organisation Management'.</p> <p>5) M.C. Shukla, 'Business Organisation and Management'</p> <p>6) Gene Burton and Manab Thakur, 'Management Today: Principles and Practice.'</p> <p>7) Peter Drucker, 'The Practice of Management.'</p> <p>8) Michel Porter, 'Competitive Advantage.'</p> <p>9) C.K. Prahalad and Gary Hamel, 'Competing for Future'</p> <p>10) Dr. Azhar Kazmi, 'Business Policy.'</p> <p>11) Deepak Morris, 'Business Ethics.'</p> <p>12) Peter Pratley, 'The Essence of Business Ethics.'</p> <p>13) R.P. Banerjee, 'Ethics in Business and Management.'</p>			



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Name of the Programme : B.Com III		Semester – VI	
Name of the Course (Subject): Modern Management Practices Paper-II			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
Introduced from June 2021			
Course Objectives: <ol style="list-style-type: none">To make students familiar with the modern management practices being used by the corporate world.To acquaint the students the importance and applicability of various modern management practices.			
Unit No	Name & Contents of Units	No .of Lectures.	Teaching Method
1	Unit-1 Total Quality Management: 1.1 Concept of quality 1.2 Meaning of TQM, Elements of TQM 1.3 Contribution of Deming and Juran. 1.4 Need and barriers of TQM	15	<i>Lecture, Interactive ICT Based Use of case lets</i>
2	Unit- 2 Quality Standards: 2.1 Benchmarking: 2.1.1 Concept 2.1.2 Types of Benchmarking 2.1.3 Advantages and limitations. 2.2 Six Sigma: 2.2.1 Meaning 2.2.2 characteristics 2.2.3 Importance of Six Sigma, 2.2.4 Steps in implementing Six Sigma. 2.3 ISO-9000: 2.3.1 Meaning 2.3.2 Importance of ISO quality standards 20 Elements of ISO9000.	15	<i>Lecture Interactive ICT Based Discussion Method</i>
3	Unit-3 Time, Event and Stress Management: 3.1 Time Management: 3.1.1 Meaning 3.1.2 Importance 3.1.3 Techniques of Time Management. 3.2 Event Management: 3.2.1 Concept and importance 3.2.2 Procedure of Event Management 3.2.3 Types of Events. 3.3 Stress Management: 3.3.1 Meaning of stress 3.3.2 Causes of stress 3.3.3 Effects of stress 3.3.4 Coping strategies for stress.	15	<i>Lecture Interactive ICT Based Group Discussion Industrial Visit</i>

4	<p>Unit- 4- International Management:</p> <p>4.1 International Management and Multinational Corporations- Nature and purpose of International Business</p> <p>4.2 Multinational Corporations (MNCs)- Advantages and challenges</p> <p>4.3 Role of Global Managers Global Company, Transnational Corporation, Export and Import Process.</p>	15	<p><i>Lecture Interactive ICT Based Discussion Methods.</i></p>
<p><u>Reference Books:</u></p> <ol style="list-style-type: none"> 1) N. Logothetis, ‘Managing for Total Quality.’ 2) Dr. D. D. Sharma, ‘Total Quality Management.’ 3) Subir Choudhari, ‘The Power of Six Sigma.’ 4) Greg Brue, ‘Six Sigma for Managers’. 5) John T. Rabbit and Peter A. Bergh, ‘ISO-9000.’ 6) R. Alec Mackenze, ‘Time Management.’ 7) Marc Mancini, ‘Time Management.’ 8) Sanjay Singh Gaur and Sanjay V. Saggere, ‘Event Marketing and Management.’ 9) Anton Shone and Barn Parry, ‘Successful Event Management.’ 10) Dr. Anjali Ghanekar, ‘Organisational Behaviour.’ 11) Stephon Robbins, ‘Organisational Behaviour.’ 			



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B.Com III Semester –V and VI
Evaluation Pattern form June 2021

- Semester End Examination (SEE) -60
 - Continuous Internal Assessment (CIE) - 40
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Examination Pattern-Semester End Examination
Nature of Question Paper (All theory Papers)
Total Mark – 60 Duration – 2 Hours and 30 Minutes

1) Attempt all questions

Q.1 Broad Question (A or B)	12 marks.
Q.2 Broad Question (A or B)	12 marks.
Q.3 Broad Question (A or B)	12 marks.
Q.4 Broad Question (A or B)	12 marks.
Q.5 Write short notes (Any Two out of Four)	12 marks.

▪ **Continuous Internal Assessment - Total 40 Marks.**

1) Active Participation in Classroom and Academic Events Marks	-	05
2) Project Work / Practical / Lab Work / On-the Job Training Marks	-	20
3) Assignment / Interview/ Group discussion/ Study Tour Field visit Marks	-	15

▪ **Criteria of Passing- (separate heads of passing)**

- 1) 16 Marks out of 40 Marks for Internal Evaluation.
- 2) 24 Marks out of 60 Marks for Theory Examination.
- 3) Overall Minimum 40 Marks out of 100 Marks